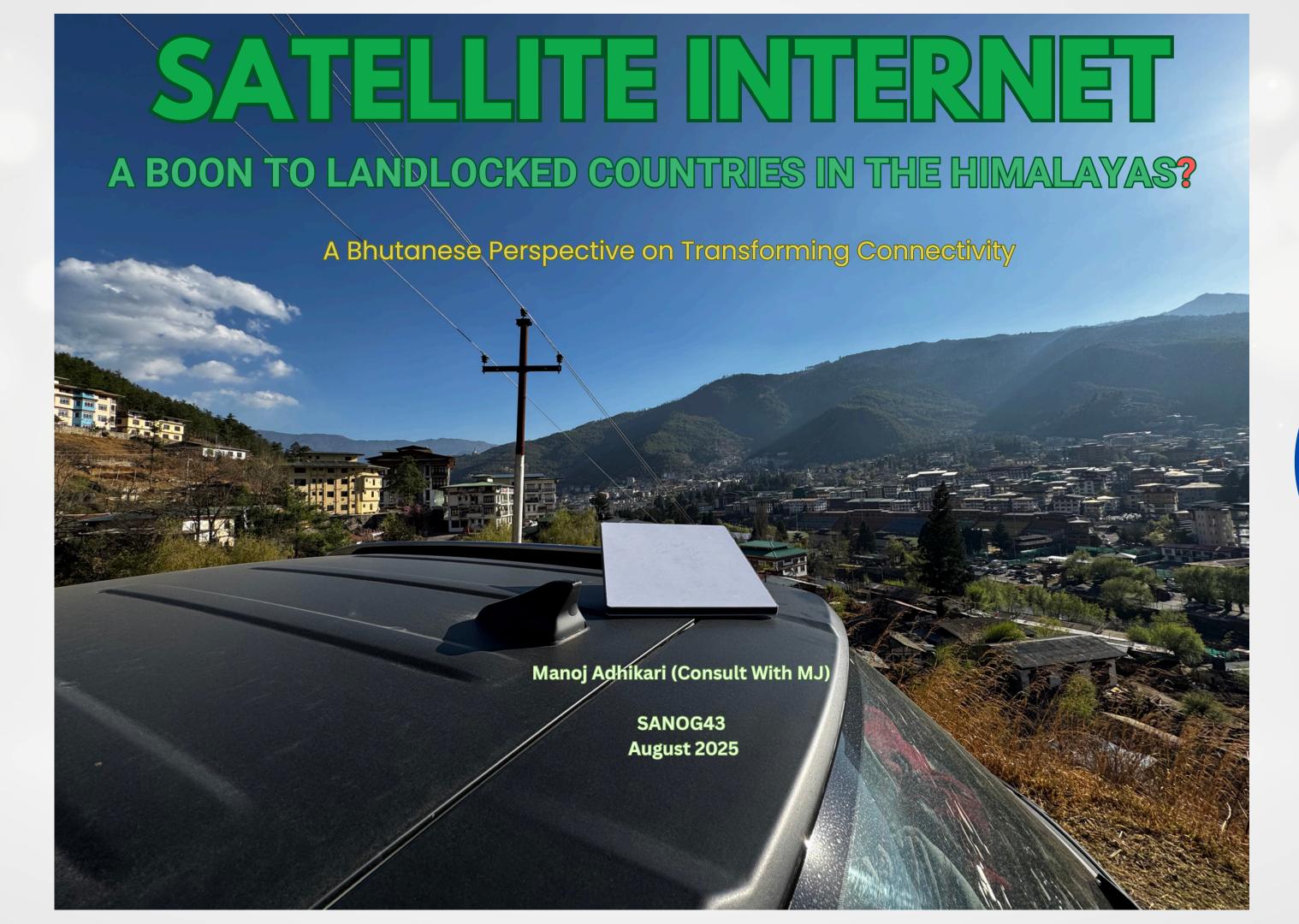


"LIFE IS FULL OF SORROWS, AND DESIRE IS THE MAIN CAUSE OF SORROWS."

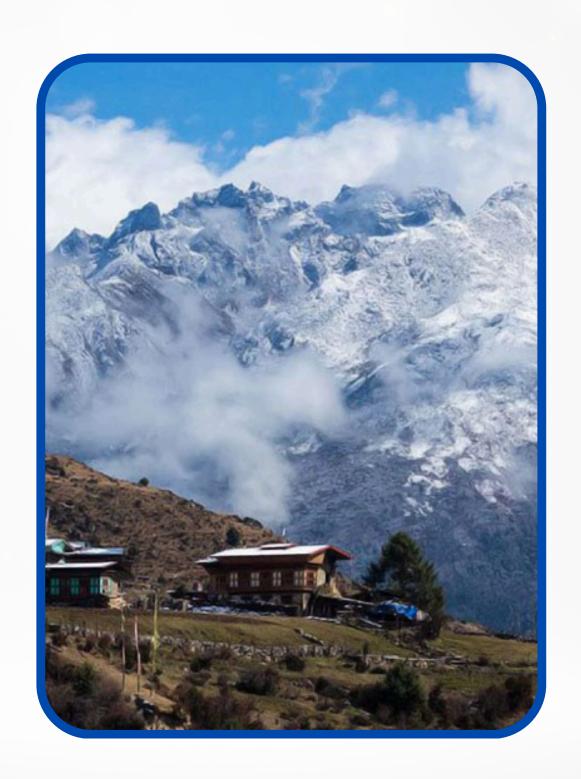
- LORD BUDDHA

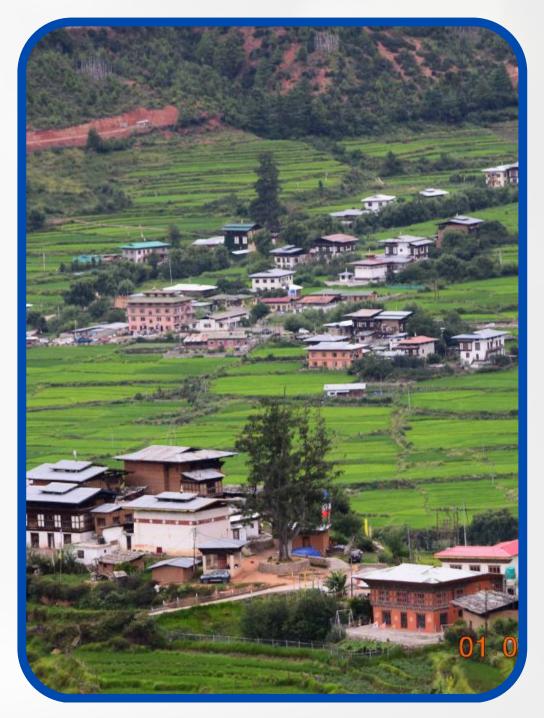


#### LANDLOCKED, BUT NOT LEFT BEHIND

"Overcoming Geographical Barriers with Digital Bridges"

- "Geography has long dictated connectivity. But in the digital age, innovation knows no borders."
- Himalayan Challenges: Rugged Terrain, Remote Communities
- Digital Promise: Breaking Physical Barriers





#### **Satellite Evolution:**

1990s-2000s (GEO/VSAT):
36,000 km Altitude
High Latency, Costly
Niche Enterprise Use

#### **Satellite Evolution:**

2020s (LEO - Starlink, OneWeb, Kuiper):
550 km Altitude
Low Latency (25-50ms)
High Throughput, Global Coverage
Consumer Focus

#### **LEO Architecture:**

User Terminal (Dish) connects to LEO Satellite
Satellite relays data to Ground Station or other Sats
Ground Station connects to Internet Backbone
Result: Direct, High-Speed Data Flow

1

## THE EVOLUTION & ARCHITECTURE OF

## LEO SATELLITE INTERNET

From Geosynchronous Giants to a Global Mesh in Space

3

#### CONNECTING THE DRAGON KINGDOM:

#### **CURRENT REALITIES**

Our Terrestrial Backbone & Its Limitations

#### PRIMARY GATEWAY

#### FIBER COVERAGE

#### RURAL CONNECTIVITY

## TOPOGRAPHICAL HURDLES

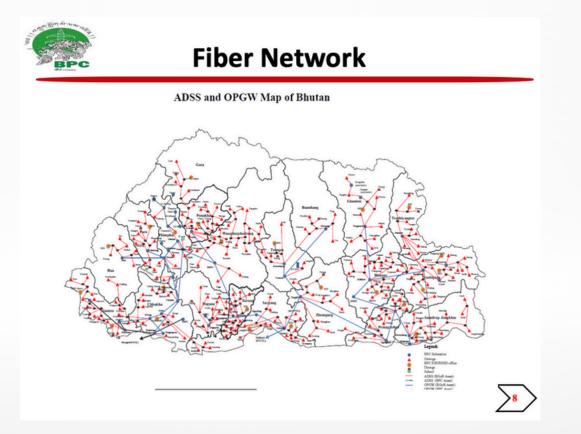
Via India (Single Point of Failure Risk) Limited to Urban & Semi-Urban Areas Challenging & Often Nonexistent Rugged Mountains make Fiber Deployment Costly & Complex

National Fiber Network Reliability Report (First Quarter, July to September, 2023)



Division of Telecom and Space Government Technology Agency



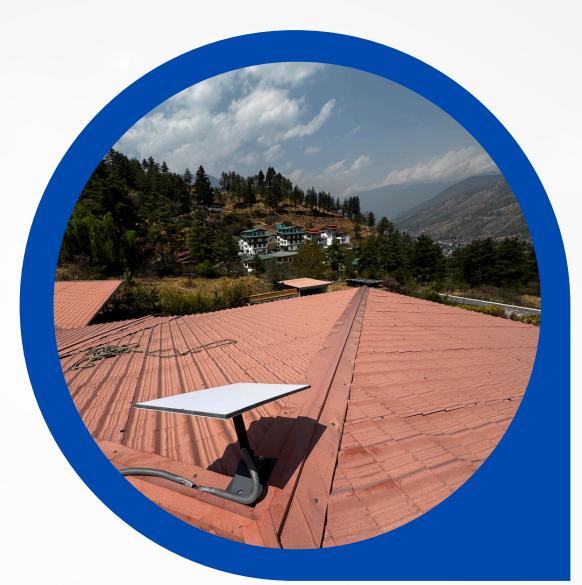


#### THE STARLINK EFFECT:

## BRIDGING THE LAST MILE IN BHUTAN

EARLY ADOPTER EXPERIENCES AND COMMUNITY SENTIMENT

- **Early Adopter**: Starlink Residential Lite User (My Personal Experience)
- Community Sentiment: Transformative for Remote Areas
- Impact: Enabling Digital Inclusion
- **Key Benefits**: High Speeds & Reliability in Unserved Regions





# **ITS NOT**

... BEING IN BUTAN

Roof top access

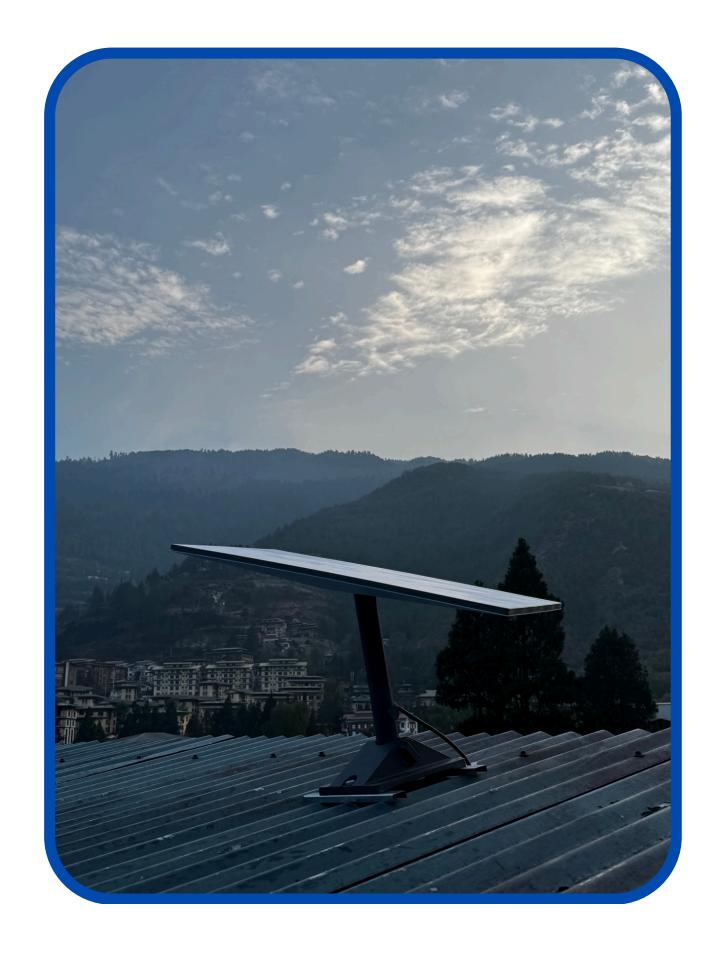
**EASY** 

- Line of sight (North)
- Payment Issues
- Proprietary Accessories
- No Local Support
- No Public IP
- Data Privacy

## THE STARLINK: CHALLENGES?







## CURRENT INTERNET RATES &

#### **BANDWIDTH CONSUMPTION**

#### **Bandwidth Consumption Example:**

- Netflix/Samuh (4K): ~25 Mbps
- Video Games (non-DOTA): ~100 Kbps
- Download Movies: 8-12 Mbps
- Spotify/Soundcloud: 2.5 Mbps
- Facetime/Messenger/Insta/Whatsapp VC: ~1 Mbps

#### Practical Use: Max simultaneous usage rarely exceeds 40 Mbps:

- BT: Nu. 22,000 per Month
- TASHI: 2,477 per Month
- Starlink: 3,000 per Month

\*\*Data As Of May 2025

#### MY SUBSCRIPTIONS



• Starlink Residential Lite: Nu. 3,000 (Unlimited but reduced speed)



New Lease-line Traiff Up to 7 Mbps:
 Nu. 3,850 (Unlimited)



- 5G Office: Nu. 3777
- Max Speed: 150
- Data Capping: 590GB
- Reduces to 2Mbps (unlimited) after threshold.
- Max Users: 8

## LOCAL CONTENT ACCESS:

## THE BTIX DIFFERENTIATOR

<b>〈</b> Qu	ery Route		Start		
www.	www.btix.bt (13)				
• 1	192.168.1.1	3.9 ms			
• 2	100.64.0.1	95.6 ms			
• 3					
• 4					
• 5	206.224.74.126 undefined.hostname.localhost	113.2 ms			
• 6	160.202.164.98	102.0 ms			
• 7	103.107.199.81	100.5 ms	<b>(</b> ::		
• 8	<b>27.111.230.10</b> 38740.sgw.equinix.com	95.7 ms	XX.		
• 9	43.241.139.176 po3-edge1-sg.as38740.tashicell.co	116.1 ms	A. S.		
<ul><li>10</li></ul>	43.241.139.140 if200-cr1-tpu.as38740.tashicell.com	<b>177.6 ms</b>	A. S.		
• 11	43.241.139.151 po1-edge1-btix.as38740.tashicell.c	178.7 ms	, FE		
<ul><li>12</li></ul>	<b>43.241.139.226</b> if 000-cr1-btix.as7615.tashicell.com	180.3 ms	A. S.		
<ul><li>13</li></ul>	103.129.63.3 www.btix.bt	175.9 ms	*E		

Local ISPs (Bhutan Telecom & TashiCell):

- Direct Peering at BTIX
- Lower Latency for Local Data (e.g., bt domains)
- Direct access to Google, Meta, Akamai Caches within Bhutan

Starlink:Satellite Hops to Ground Station

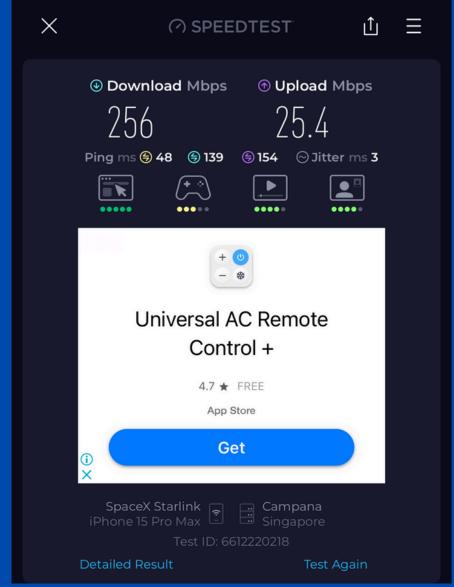
- Indirect Path to Local Caches
- Inherent Satellite Latency (even for local content)

<b>〈</b>	Qu	ery <b>Rout</b> e	Start
ŀ		ot (10)	
	1	192.168.0.1 3.1 m	าร
	2		
	3	100.64.33.130 63.6 m	าร
	4	100.64.29.54 53.7 m	ns
	5		
	6	43.241.139.172 40.7 m if101-cr1-gpu.as38740.tashicell.com	ns
	7	43.241.139.192 75.0 m	ns
	8	43.241.139.151 64.9 m if200-edge1-ln.as38740.tashicell.com	ns
	9	43.241.139.226 53.4 m if000-cr1-btix.as7615.tashicell.com	ns 🧖
	10	103.129.63.3 24.1 m www.btix.bt	ns

#### SPEED TEST

\*\*\* Using moblie for infographic comprasion (as of May 2025)

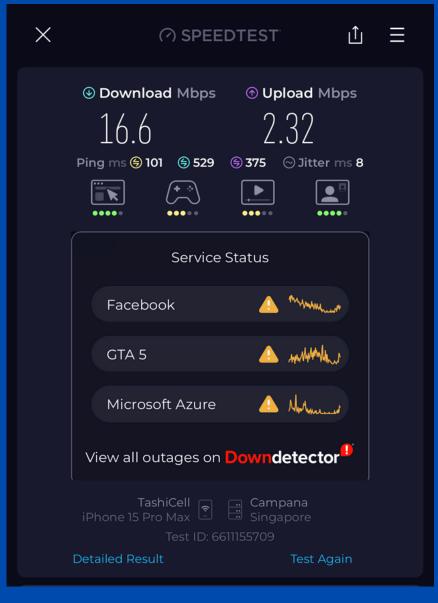










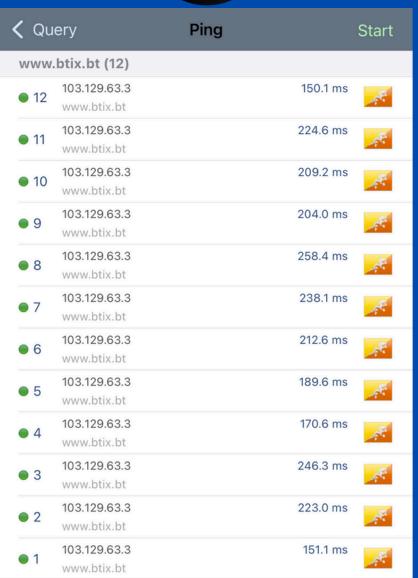


Campana Singapore



\*\*\* Using moblie for infographic comprasion (as of May 2025)







<b>〈</b> Qu	ery	Ping		Start	
btix.k	btix.bt (12)				
<b>1</b> 2	103.129.63.3 www.btix.bt		9.6 ms	N. C.	
• 11	103.129.63.3 www.btix.bt		10.6 ms	N. C.	
<b>1</b> 0	103.129.63.3 www.btix.bt		5.1 ms	N. S.	
• 9	103.129.63.3 www.btix.bt		6.9 ms	N. C.	
• 8	103.129.63.3 www.btix.bt		8.2 ms	N. C.	
• 7	103.129.63.3 www.btix.bt		8.7 ms	N. C.	
<b>6</b>	103.129.63.3 www.btix.bt		5.4 ms	N. C.	
• 5	103.129.63.3 www.btix.bt		8.4 ms	N. C.	
• 4	103.129.63.3 www.btix.bt		10.2 ms	N. C.	
• 3	103.129.63.3 www.btix.bt		8.8 ms	N. C.	
• 2	103.129.63.3 www.btix.bt		8.6 ms	N. C.	
• 1	103.129.63.3 www.btix.bt		9.3 ms	A.	



<b>〈</b> Qu	iery	Ping	Start		
btix.l	btix.bt (12)				
• 12	103.129.63.3 www.btix.bt		27.7 ms		
• 11	103.129.63.3 www.btix.bt		28.7 ms		
• 10	103.129.63.3 www.btix.bt		30.5 ms		
• 9	103.129.63.3 www.btix.bt		65.9 ms		
• 8	103.129.63.3 www.btix.bt		57.1 ms		
• 7	103.129.63.3 www.btix.bt		27.7 ms		
• 6	103.129.63.3 www.btix.bt		39.1 ms		
• 5	103.129.63.3 www.btix.bt		30.6 ms		
• 4	103.129.63.3 www.btix.bt		37.2 ms		
• 3	103.129.63.3 www.btix.bt		76.1 ms		
• 2	103.129.63.3 www.btix.bt		63.5 ms		
• 1	103.129.63.3 www.btix.bt		45.4 ms		

Avg: < 206 ms >

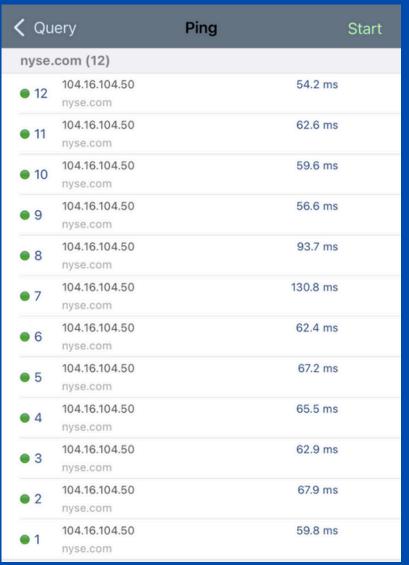
Avg: < 8.3 ms >

Avg: < 44.1 ms >

LATENCY (NYSE.COM)

\*\*\* Using moblie for infographic comprasion (as of May 2025)







<b>〈</b> Qu	ery	Ping	Start	
nyse.	nyse.com (12)			
• 12	104.16.103.50 nyse.com		9.2 ms	
• 11	104.16.103.50 nyse.com		9.1 ms	
<b>1</b> 0	104.16.103.50 nyse.com		7.4 ms	
• 9	104.16.103.50 nyse.com		9.0 ms	
• 8	104.16.103.50 nyse.com		4.4 ms	
• 7	104.16.103.50 nyse.com		4.2 ms	
• 6	104.16.103.50 nyse.com		10.3 ms	
• 5	104.16.103.50 nyse.com		10.4 ms	
• 4	104.16.103.50 nyse.com		10.5 ms	
• 3	104.16.103.50 nyse.com		10.4 ms	
<b>2</b>	104.16.103.50 nyse.com		4.2 ms	
• 1	104.16.103.50 nyse.com		4.7 ms	



<b>〈</b> Qu	ery	Ping	Start			
nyse.	nyse.com (12)					
<ul><li>12</li></ul>	104.16.103.50 nyse.com		28.3 ms			
<ul><li>11</li></ul>	104.16.103.50 nyse.com		54.1 ms			
<b>1</b> 0	104.16.103.50 nyse.com		29.9 ms			
• 9	104.16.103.50 nyse.com		31.2 ms			
• 8	104.16.103.50 nyse.com		32.9 ms			
• 7	104.16.103.50 nyse.com		33.6 ms			
<b>6</b>	104.16.103.50 nyse.com		37.5 ms			
• 5	104.16.103.50 nyse.com		34.8 ms			
• 4	104.16.103.50 nyse.com		21.8 ms			
• 3	104.16.103.50 nyse.com		27.6 ms			
• 2	104.16.103.50 nyse.com		45.9 ms			
• 1	104.16.103.50 nyse.com		24.8 ms			
<ul><li>4</li><li>3</li></ul>	104.16.103.50 nyse.com 104.16.103.50 nyse.com 104.16.103.50 nyse.com 104.16.103.50		27.6 ms 45.9 ms			

Avg: 70.27 < 206 ms

Avg: 7.8 < 8.3

Avg: 32.7 < 44.1 ms







**TECHNOLOGY** 

**LEO Sattalite** 

Fiber-Optic

Cellular/Fixed Wireless (5G)

**SPEED** 

65-220 Mbps

4 Mbps - 10 Mbps

60-120 Mbps (5G)

LATENCY (TTL)

60-90ms (High)

5-7 ms (avg 5.5)

30-65 ms (avg 45.9)

**REALIBILITY** 

Weather-Dependent (Rain/Storm)

Highly Reliable (Minimal Disruptions)

Moderate (Signal/Congestion)

#### CONNECTIVITY FIT: COST, COVERAGE & TARGET AUDIENCE

#### ALIGNING SOLUTIONS WITH NEEDS IN THE BHUTANESE ECOSYSTEM







Cost to Customers /ROI

HW: 20-40k (One Time) Subs: 3000-4200 (Monthly) HW: 3-5k (One Time) Subs: 1100-10,000 (Monthly) HW: 5k (One Time) Subs: 3000-10,000 (Monthly)

**Cost to Providers** 

Expensive (Satellite Constellations)

Moderate (Fiber Laying, Scalable)

ELow-to-Moderate (Towers, Spectrum)

Coverage

Global (Remote/Underserved Areas)

Limited (Urban/Semi-Urban Fiber)

Extensive (Urban/Rural Cellular)

**Target Audience** 

Rural/Remote Users

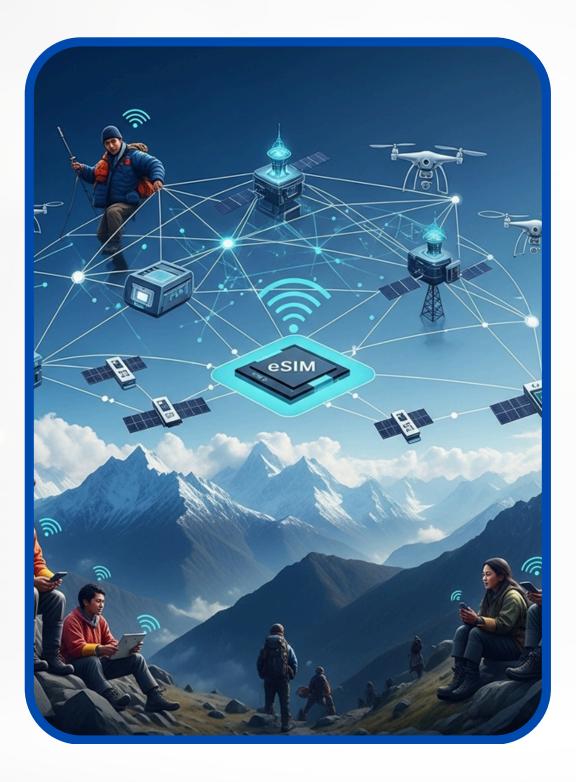
Urban/Suburban (Home/Office)

Mobile Users/Flexible Access

## VISION: TRULY BORDERLESS DIGITAL LANDSCAPE FOR THE HIMALAYAS







\*\*\* Ai Generated Images (as its future)

#### BEYOND THE HORIZON: SEAMLESS, UBIQUITOUS CONNECTIVITY

Mesh Networks, eSIMs, and the Future of Digital Inclusion

Key Trends: PI TAB - TESLA

- Hybrid Connectivity (Satellite + Terrestrial)
- Intelligent Switching (Device chooses best network)
- Mesh Networks (Local Wi-Fi from Satellite Backhaul)
- eSIMs (Flexible network access)

Impact: Enabling Remote Healthcare, Distance Education, New Economic Opportunities

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#### **BTIX**

**TASHICELL** 

BT.BT

**GOVTECH** 

**BICMA** 

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### THANK YOU & KADRINCHEY





"If the purpose of human life is to achieve happiness, then for all Bhutanese, the purpose of existence and the duty of the government is to ensure happiness." – Jigme Singye Wangchuck (Fourth Druk Gyalpo of Bhutan)





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## QUESTIONS & DISCUSSION

Your Insights are Valued

# LET'S CONNECT AND DISCUSS





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